

# Management & Organization

Central Connecticut State University  
 School of Business Curriculum Worksheet  
 Major in Management, BS

Name \_\_\_\_\_  
 ID#: \_\_\_\_\_  
 Advisor \_\_\_\_\_

## Management Major with General Management Specialization

General Management Core (12 Credits)		Sequence for Core Courses			
		Jr. 1	Jr. 2	Sr. 1	Sr. 2
MGT 326	Business Organizational Behavior (prerequisite - MGT 295)				
MGT 345	Organizational Analysis & Change Management (MGT 295)				
MGT 333	Operations Management - <i>Formerly MGT 448</i> (MGT 295, STAT 201)				
MGT 348	Management Systems (MGT 295)				

### General Management Electives (9 Credits): Choose 3 courses from list

MGT 305	Human Resource Management (MGT 295)	
MGT 321	International Management (MGT 295)	
MGT 330	Entrepreneurship and New Venture Creation – <i>Cross-listed with ENT 330</i> (MGT 295, or by permission)	
MGT 350	Financing Entrepreneurial Ventures – <i>Cross-listed with ENT 350</i> (MGT 295, or by permission) ( <b>Fall</b> )	
MGT 355	Managing a Growing Business - <i>Cross-listed with ENT 355</i> (MGT 295, or by permission) ( <b>Spring</b> )	
MGT 390	Management Topics (MGT 295 or by permission)	
MGT 403	Ethical & Social Issues for the Manager (MGT 295 or by permission)	
MGT 425	Labor/Management Relations (MGT 295 or by permission)	
MGT 431	Compensation and Benefits (MGT 305, STAT 201)	
MGT 432	Human Resource Development & Training (MGT 305 or MGT 326)	
MGT 460	Staffing (MGT 305, STAT 201)	
MGT 470	Organizing and Managing for Quality (MGT 295)	
MGT 471	Managing Knowledge for Business Performance (MGT 295 or by permission)	
MGT 473	Organizing and Managing for Innovation (MGT 295 or by permission)	
MGT 475	New Venture Challenge: Lean Launch Methodology - <i>Cross-listed with ENT 475</i>	
MGT 497	Internship in Management (Permission)	
MGT 499	Independent Study in Management (Permission)	

### Business Electives (9 Credits)

	Any 300, 400, or 500 level business course (500 level course requires permission)	
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	Any 300, 400, or 500 level business course (500 level course requires permission)	

### Upper Division Capstone (3 Credits)

MGT 480	Strategic Management (Common Business Core & 100 credits or more)	
BUS 480	Capstone Seminar (Concurrent with MGT 480, 0 credits)	

## Management Major with Human Resources Management Specialization

		Sequence for Core Courses			
		Jr. 1	Jr. 2	Sr. 1	Sr. 2
<b>HR Management Core (12 Credits)</b>					
MGT 305	Human Resource Management (MGT 295)				
MGT 326	Business Organizational Behavior (MGT 295)				
MGT 345 <i>or</i> MGT 348	Organizational Analysis & Change Management (MGT 295) Management Systems (MGT 295)				
MGT 425	Labor/Management Relations (MGT 295)				
MGT 431	Compensation and Benefits (MGT 305, STAT 201)				
MGT 432	Human Resource Development & Training (MGT 305 or MGT 326)				
MGT 460	Staffing (MGT 305, STAT 201)				

### Business Electives (9 Credits)

	Any 300, 400, or 500 level business course (500 level course requires permission)	
	Any 300, 400, or 500 level business course (500 level course requires permission)	
	Any 300, 400, or 500 level business course (500 level course requires permission)	

### Upper Division Capstone (3 Credits)

MGT 480	Strategic Management (Common Business Core & 100 credits or more)	
BUS 480	Capstone Seminar (Concurrent with MGT 480, 0 credits)	

# Management Major with Entrepreneurship Specialization

Entrepreneurship Core (12 Credits)		Sequence for Core Courses			
		Jr. 1	Jr. 2	Sr. 1	Sr. 2
ENT 330	Entrepreneurship and New Venture Creation – <i>Cross-listed with MGT 330</i> (MGT 295, or by permission)				
ENT 350	Financing Entrepreneurial Ventures (a.k.a. Entrepreneurial Finance – <i>Cross-listed with MGT 350</i> (MGT 295, or by permission)				
ENT 355 <i>or</i> ENT 475	Managing a Growing Business - <i>Cross-listed with MGT 355</i> (MGT 295, or by permission) New Venture Challenge: Lean Launch Methodology - <i>Cross-listed with MGT 475</i>				
ENT 499	Field Study in Entrepreneurship (ENT 330, ENT 350)				

## Entrepreneurship Electives (9 Credits): Choose 3 courses from list

AC 301	Cost Management Systems (AC 212, STAT 201)	
AC 311	Accounting Applications (AC 212)	
AC 404	Taxation of Business Pass-Through Entities (AC 302)	
AC 420	Managerial Analysis and Cost Control (AC 301)	
AC 421	Accounting for Lean Enterprises (AC 301)	
ENT 390	Topics in Entrepreneurship	
FIN 300	Personal Financial Planning (FIN 295)	
FIN 301	Intermediate Managerial Finance (FIN 295)	
FIN 310	Principles of Investments (FIN 295, STAT 201)	
FIN 320	Financial Markets and Institutions (FIN 295)	
LAW 400	Advanced Business Law (LAW 250)	
MGT 305	Human Resource Management (MGT 295)	
MGT 326	Business Organizational Behavior (MGT 295)	
MGT 355	Managing a Growing Business ( <i>Unless ENT 355 is taken as part of Entrepreneurship Core</i> )	
MGT 473	Organizing and Managing for Innovation (MGT 295)	
MGT 475	New Venture Challenge: Lean Launch Methodology ( <i>Unless ENT 475 is taken as part of Entrepreneurship Core</i> )	
MGT 497	Internship in Management (Permission)	
MGT 499	Independent Study in Management (Permission)	
MKT 305	Consumer Behavior (MKT 295)	
MKT 311	Retailing (MKT 295)	
MKT 350	Social Media Marketing (MKT 295)	
MKT 360	Brand Marketing (MKT 305)	
MKT 373	Marketing Research (MKT 295, STAT 201, MKT 305)	
MKT 390	Product Development and Management (MKT 373)	
MKT 415	Marketing Touristic Startups	
MKT 481	Consultative Selling Techniques (MKT 305)	

## Business Electives (9 Credits)

	Any 300, 400, or 500 level business course (500 level course requires permission)	
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	Any 300, 400, or 500 level business course (500 level course requires permission)	

## Upper Division Capstone (3 Credits)

MGT 480	Strategic Management (Common Business Core & 100 credits or more)	
BUS 480	Capstone Seminar (Concurrent with MGT 480, 0 credits)	