## Office of Advancement Services FY 2019 - January 2019 Dashboards

| All Gifts to All Designations |                |                |                |                |  |
|-------------------------------|----------------|----------------|----------------|----------------|--|
| FY                            | 2019           | 2018           | 2017           | 2016           |  |
| Donor Count                   | 2,394          | 2,633          | 2,831          | 2,771          |  |
| Amount                        | \$3,818,221.98 | \$3,262,659.23 | \$3,398,699.90 | \$3,616,147.03 |  |

| All Endowment Gifts |                |                |                |              |
|---------------------|----------------|----------------|----------------|--------------|
| FY                  | 2019           | 2018           | 2017           | 2016         |
| Donor Count         | 486            | 637            | 600            | 551          |
| Amount              | \$2,061,130.79 | \$3,185,956.55 | \$2,084,191.87 | \$960,448.44 |

| Gifts from Alumni Only |                |              |                |              |  |
|------------------------|----------------|--------------|----------------|--------------|--|
| FY 2019 2018 2017 2016 |                |              |                |              |  |
| Donor Count            | 1,168          | 1,512        | 1,565          | 1,606        |  |
| Amount                 | \$1,189,449.33 | \$838,932.25 | \$1,556,678.80 | \$273,274.96 |  |

| New Donors             |             |              |             |              |  |
|------------------------|-------------|--------------|-------------|--------------|--|
| FY 2019 2018 2017 2016 |             |              |             |              |  |
| Donor Count            | 540         | 474          | 648         | 583          |  |
| Amount                 | \$92,412.04 | \$200,438.43 | \$96,617.86 | \$138,514.98 |  |

| Arts & Sciences Gifts  |              |              |              |              |  |
|------------------------|--------------|--------------|--------------|--------------|--|
| FY 2019 2018 2017 2016 |              |              |              |              |  |
| Donor Count            | 130          | 119          | 165          | 128          |  |
| Amount                 | \$436,344.21 | \$519,804.83 | \$720,910.05 | \$463,916.56 |  |

| Business Gifts         |             |              |             |             |  |
|------------------------|-------------|--------------|-------------|-------------|--|
| FY 2019 2018 2017 2016 |             |              |             |             |  |
| Donor Count            | 97          | 121          | 101         | 126         |  |
| Amount                 | \$76,829.10 | \$347,195.00 | \$55,432.50 | \$75,753.67 |  |

| Ed. & Prof. Studies Gifts |              |              |                |             |  |
|---------------------------|--------------|--------------|----------------|-------------|--|
| FY 2019 2018 2017 2016    |              |              |                |             |  |
| Donor Count               | 220          | 263          | 321            | 248         |  |
| Amount                    | \$232,659.25 | \$329,480.85 | \$1,255,765.02 | \$62,130.42 |  |

| Eng., Sci. & Tech. Gifts |             |             |              |              |  |
|--------------------------|-------------|-------------|--------------|--------------|--|
| FY 2019 2018 2017 2016   |             |             |              |              |  |
| Donor Count              | 122         | 150         | 152          | 139          |  |
| Amount                   | \$78,966.81 | \$60,378.81 | \$271,862.50 | \$259,232.00 |  |

| Athletic Gifts          |              |              |              |              |
|-------------------------|--------------|--------------|--------------|--------------|
| FY                      | 2019         | 2018         | 2017         | 2016         |
| Donor Count             | 863          | 914          | 929          | 1,034        |
| <b>Endowment Amount</b> | \$10,015.00  | \$5,050.00   | \$11,728.59  | \$32,499.00  |
| Operating Amount        | \$253,806.55 | \$246,206.06 | \$180,166.99 | \$172,973.39 |

| Continuing Education Revenue |              |              |              |              |  |
|------------------------------|--------------|--------------|--------------|--------------|--|
| FY 2019 2018 2017 2016       |              |              |              |              |  |
| Donor Count                  | 670          | 437          | 523          | 390          |  |
| Amount                       | \$261,319.40 | \$280,369.46 | \$254,198.95 | \$172,501.07 |  |

