

Cybersecurity Solutions Practice Manager
CONNSTEP, Inc.

CONNSTEP is a business consulting organization based in Hartford, CT that helps small and mid-sized businesses take advantage of expert business solutions to compete and grow profitably. Through highly personalized services tailored to the specific needs of our client companies, we help develop more effective business leaders, execute company-wide quality and operational excellence initiatives, and create a healthy business culture for growth and profitability.

The Cybersecurity Solutions Practice Manager oversees a team of Technology Solutions Consultants. The team provides training, assessment, project management and coaching to CONNSTEP clients designed to enable them to meet the requirements of the supply chains in which they participate. The Cybersecurity Solutions Practice Manager does this by serving as a vibrant leader and facilitator, as well as the primary advocate for information security and data management services. In addition to the leadership role, a key aspect of this position is delivering business consulting services to manufacturers and other businesses.

This position reports to the Director, Strategic Engagement & Process.

Essential Duties and Responsibilities:

- Lead CONNSTEP's Cybersecurity Solutions team, providing oversight, guidance and coordination to team members. Responsible for overall team revenue target attainment. (estimate 25%)
 - Provide technical insight and advice on an as needed basis to assist in developing or enhancing CONNSTEP's cybersecurity consulting products and services.
 - Continually seek up-to-date information on cybersecurity compliance related programs and educational information to develop and maintain the team's professional /technical knowledge in response to client's business needs and expansion of individual subject matter expertise
 - Remain current on emerging technology trends in information technology security
 - Work with other CONNSTEP client service practices to integrate Cybersecurity Solutions into a holistic approach to helping clients achieve their goals and objectives
- Provide Cybersecurity Solutions consulting services to individual firms, to include assessment, training, policy development, and project management (75%)
 - Maintain integrated project plans for cybersecurity projects and initiatives
 - Coordinate and facilitate project team meetings, action items, reports, presentations and training
 - Collaborate with key stakeholders within clients to formulate comprehensive security strategies and implementation guidelines, as required by industry compliance standards
 - Subject matter expert for cyber security with a focus on implementation, ongoing use, and monitoring of security tools within the organization's IT environment
 - Advise clients on the security implications of compliance and regulations such as NIST 800-171, ISO 27001, and CMMC
 - Assist clients to ensure their information security regulations are met and proprietary information is protected, for example, by performing on-site security application and infrastructure compliance reviews and risk analyses
 - Serve as a collaborative member of client teams by developing, delivering, and enhancing CONNSTEP's consulting products and services
 - Develop information system practices that enhance client system security

Required Skills/Competencies/Experiences:

- Bachelor's degree or equivalent experience, such as military
- Five years or more of relevant work experience
- Working knowledge of industry accepted information security standards, such as NIST 800-171, ISO 27001, and CMMC
- A broad understanding of IT
- Understanding of manufacturing processes and industrial automation technology
- Ability to evaluate the multiple components that constitute an IT function in order to recommend areas of change, in context with business needs and future state models
- Change leader
- Personable, a good listener, a strong verbal and written communicator, and works well in a highly diverse, professional environment
- Confidence and competence to work well with senior level internal and external personnel
- Strong ability to work independently as well as providing situational leadership as part of a team
- Capability to manage multiple detailed tasks simultaneously to completion in order to meet deadlines
- Relevant IT or Risk Management certification (e.g. SSCP, CISSP, CEH) a plus
- Candidates must be a U.S. Citizen

CONNSTEP offers a very attractive benefits package that rewards hard work with performance based-incentives, profit sharing, and a true commitment to work-life balance. Our culture is entrepreneurial and team oriented, one in which ambitious self-starters can thrive.

**CONNSTEP is an EOE
M/F/D/V**